

COURSE OUTLINE - FICHE PEDAGOGIQUE - date de mise à jour : 04/11/2009

DESCRIPTION OF COURSE / DESCRIPTION DU MODULE				
COURSE TITLE/INTITULE : International Business Law			CODE : MEMLDR2601	
			YEAR/ANNEE : 2009/2010	
COURSE PRESENTATION & CONTENTS/CONTENU : This courses aims at introducing main legal rules of international law which have to be mastered by any professional of the business world. Students are to learn to know, evaluate, anticipate and deal with risks that are specific to international exchanges.				
SKILLS TARGETED / COMPETENCES VISEES :				
<input type="checkbox"/> Identify and understand the various risks in international trade <input type="checkbox"/> Integration in a professional reasoning of the methods and costs to anticipate and to cover such risks <input type="checkbox"/> Use of the main risks anticipation and covering mechanisms <input type="checkbox"/> Use of the basic English terminology for international trade <input type="checkbox"/> Find up to date legal information <input type="checkbox"/> Know how to cross sources of information				
DEPARTMENT/DEPARTEMENT/ENTITE FOURNISSEUR : DROIT				
RESPONSIBLE PROFESSOR/RESPONSABLE PEDAGOGIQUE : Jacques ZARAGOZA			BUREAU : E 355	
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POSITION OF THE COURSE IN THE PROGRAM/POSITIONNEMENT DU MODULE DANS LE CURSUS				
SCHOOL/ECOLE : EMLV			ANNEE : 2008/2009	
PROGRAMM/PROGRAMME : EMLV			SEMESTRE : 6	
OPTION : EMLV + SHN				
UNITE D'ENSEIGNEMENT : DROIT				
CREDITS ECTS DU MODULE : 3				
DUREE (EN HEURE)				
TOTAL FACE A FACE : 17H30	CM : 17H30	CA :	TD :	TP :
TOTAL EVALUATION : 3.H 15	CC 1 h 15 inclus dans CM	EXAMEN : 2 h00	SOUTENANCE :	
DESCRIPTIF DETAILLE DU MODULE				
LANGUAGE OF COURSE/LANGUE D'ENSEIGNEMENT : English				
PREREQUISITES/PREREQUIS : Knowledge of French contract law Master of an English vocabulary specific to the business world English comprehension				
LEARNING OBJECTIVES/OBJECTIFS PEDAGOGIQUES :				
<ul style="list-style-type: none"> ▪ Overall knowledge of the legal environment specific to international private law ▪ Use of the basic terminology in international business ▪ Understand major risks related to international exchanges ▪ Use of the main existing tools to prevent those risks ▪ Use of the main mechanisms to cover those risks ▪ Find up to date legal information 				
TEACHING METHOD/METHODE PEDAGOGIQUE : The whole formation is to last 17h30. It includes 5h30 of lectures and 11h of practical works. Teaching will be done in English. During practical works, students are to develop some pre defined themes according to a calendar and in groups pre defined by the teacher. For each course, students have to read the concerned lesson, and have to prepare some exercises as well as read a certain number of documents.				
EVALUATION METHOD/MODALITES D'EVALUATION : Permanent evaluation : 40 % Final exam : 60 %				

BIBLIOGRAPHY/BIBLIOGRAPHIE :

Online : www.cabinetdaval.com/internationalbusinesslaw

Advised book : Le Droit des Affaires Internationales, S. Chatillon, collection Gestion internationale, Vuibert.*

DEROULEMENT DU MODULE						
N° SEANCE	DUREE	TYPE COURS	TRAVAIL PERSONNEL	THEMES (obligatoire si CC)	LOGISTIQUE DU COURS	INTERVENANT(S) Si impact sur planif
1	1h15	CM		General presentation		
2	1h15	CM	1 h	Conflicts of laws		
3	1h15	CM	1 h	Moot case		
4	1h15	CM	1 h	The theory of risks - Incoterms		
5	1h15	CM	1 h	Conflicts of jurisdiction		
6	1h15	CM	1 h	Arbitration		
7	1h15	CM	1 h	Comparison between conflicts of laws and conflicts of jurisdiction (1)		
8	1h15	CM	1 h	Comparison between conflicts of laws and conflicts of jurisdiction (2)		
9	1h15	CM		Written test		
10	1h15	CM	1 h	Protection of international industrial property		
11	1h15	CM	1 h	International payments		
12	1h15	CM	1 h	International guaranties		
13	1h15	CM	1 h	E-commerce and the law		
14	1h15	CM		Overall review		